

## **THE CHESAPEAKE PILOT ONLINE**

**Starting with this April 2004 issue, the Pilot is now 16 pages in length.**

**The flyer for District Meeting/Convention info is no longer an insert.  
It is on pages 13-14.**

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# The Chesapeake Pilot Newsletter



THE CHESAPEAKE DISTRICT OF CIVITAN INTERNATIONAL



## GOVERNOR'S MESSAGE

Fon Smith, Governor

This newsletter is filled with really good news. What could be better – new clubs – new members – new ideas and increased enthusiasm? I thank each of you for your outstanding work this year and because of you, the Chesapeake District is Number One in all of Civitan International.

international.

As we enter the third quarter of our Civitan year, we are beginning to face new challenges and responsibilities. It has been said that getting new members to join our organization is the easy part – keeping them takes real work. And so the first part of this message is for my “seasoned” members and the members of the new club development teams.

Every member of in our organization has a reason for being there - a goal or two that s/he wants to accomplish and/or a contribution that s/he wants to make. How are new members regarded in your club? Are they given opportunities to get involved and contribute? Or are they considered to be too new to know anything of value?

While it is true that a new member may not know much about your club or programs or the organization yet, he or she no doubt has a wealth of knowledge and experience upon which you could successfully draw. Depending on the individual AND on the nature of your club, a member's goals might be related to personal benefits, or to contributions to the group's purpose ... or both. It is critical to your membership retention that your members perceive and receive the benefits they seek. Remember that our new members have at two important things going for him or her:

1. S/he has no preconceived notions about how things "have" to be; and
2. S/he has the enthusiasm and commitment of "newness"

Now is the time to institute or resurrect Civitan International's VIP program. History shows that members that complete this program within their first year of membership prove to be our leaders for the future.

And now a personal message to members of the Chesapeake District that have recently joined our organization. I am honored to have you and I welcome you to Civitan. Many of you I know personally and the others I look forward to meeting very soon. You bring new life to this district, new

ideas, and a new leadership pool from which we can draw in the future. You are not just names and numbers on a report I receive each month – you are my new friends. We have a common goal – to make this a better world - and with your help we will. Please feel free to contact me at anytime if I can be of service to you. And once again – WELCOME!

## Nomination of District Officers

Nominations Chairman, Charlie Smith, requests that all nominations for *District Governor and District Governor-Elect* for 2004-05 be in his possession by August 13, 2004. Nominations may be made from the floor at the convention. Due to the requirements to present a nominee, it is preferred to have nominations for office to the Nominations Chairman prior to the convention.

The requirements and guidelines for the nomination of candidates for the office of District Governor and District Governor-Elect must be followed per of **Civitan International Policy # 0301**. A candidate for the office of *District Governor or District Governor-Elect* shall:

1. be an active member in good standing of a chartered Civitan club in good standing in his or her district.
2. secure the endorsement of his or her club or a majority of the clubs in his or her area.
3. have served as a club president for a full year or major portion thereof and have served as area director, district director, lieutenant governor, or district secretary and/or treasurer for a full year or major portion thereof in his or her district, or in another district, or have served no less than two years as a chair of one or more standing committees of his or her district.
4. execute a statement indicating that he or she has read and understands the requirements set out in International Policy #0800, and further that he or she agrees to abide by said requirements, to the best of his or her ability.

So far, the following have been nominated for the Civitan year 2004-05:

**Governor-Elect - George Shumaker**  
**Past-Governor Director—Ann Krome**

Please submit your nominations to Charlie Smith by August 13th!!!

**JULY PILOT DEADLINE IS JUNE 10th 2004.**

**Submit your articles early!**

### **CHESAPEAKE DISTRICT OFFICERS 2003-2004**

Governor, Fon Smith  
Governor-Elect, Edward Pyles  
Immediate Past-Governor, Charles Smith  
Past Governor-Director, David Shirk  
Foundation Liaison, Whitfield Mallory

#### **Area Directors:**

Area 1: Liz Goins  
Area 2: George Shoemaker  
Area 3: Maribeth Jacobs  
Area 4: Julie Ludwig  
Area 5: Doug Potter  
Area 6: John Markey

#### **Appointed Officers and Committee Chairs:**

Awards/VIP, JoAnn Jenkins  
Budget and Finance, James Dellaripa, Sr.  
Candy/Coin Box Fundraising, John Markey  
Chaplain, Ann Krome  
CIRC Liaison, Whit Mallory  
District Directory, Kyle Martin  
Fruitcake/Meeting Coordinator, John Cain  
Judge Advocate, James Dellaripa, Sr.  
Junior Civitan/Campus Coordinator, Pat Koepsel  
Nominations & Retention, Charlie Smith  
**Public Relations**  
Ray Krome...Webmaster  
Bill Bird.....Pilot  
Kyle Martin..District Directory  
Linda Lilly....District Photographer  
Recruiter/Club Builder, Tammy Ponder  
Scholarship/Fellows, David Shirk  
Secretary, Ann Krome  
Sergeant-at-Arms, Ben Dodge  
Training Coordinator, Eugene Kinder  
Treasurer, B. Pat Robson, Jr.  
Youth Seminar, B. Pat Robson, Jr.

### **DISTRICT CALENDAR 2003-2004**

Junior Civitan Convention  
Fenwick Inn, Ocean City, MD  
April 29 to May 2, 2004  
Annual Chesapeake District Convention  
August 27-29  
Marriott Dulles Airport Hotel  
45020 Aviation Drive  
Dulles, VA 20166

### **March Meeting Chapel Service**

Ann Krome

Many Civitan's approached me after the Sunday Morning Program to ask about the music that I shared. Here are the references:

"Great Day", performed by Eddie From Ohio on their album titled QUICK at <http://eddiefromohio.com/>.

The song in tribute to Bob Maitland and Rod Bower was performed by Steve Key on his album titled Golden. The name of the song was "If my Wheels Skid off the Road" at [www.stevekey.com](http://www.stevekey.com).

Editor's note! What a super surprise performance of song by Ruth Tate for the service, a member of the Hopewell Prince-George Civitan Club. She asked Ann if she could assist in the service with some song. Thank you Ruth!!!

### **Membership Building ... It's Everybody's Job!**

The last three months have been exciting and wonderful for the Chesapeake District – three new clubs, 271 new members, another new club on the horizon and many more in the “talking” stages. Congratulations to our club builders and a hearty welcome to our charter members.

As exciting as all of this is, many of you are working very hard to increase membership in your existing clubs through increased awareness and meaningful membership meetings. Spring is the best time to find new members. It is traditionally the time when we are out and about working on service projects and fundraisers in our communities, so look around – there are new Civitans all around us.

No matter what club you belong to, and no matter what position - if any - you hold in that club or in the district, YOU are the key to membership building.

Reflect on why are you a member? What do you gain for yourself because of your membership? Who else do you know who would value those same benefits? I bet that you could make a list of at least 5 names, and I encourage you to do exactly that ... and then to talk with each of those people, and invite them to come with you to a meeting and check out the organization. Be sure to provide them with written materials - in advance of their visit, if possible ... to introduce them to others at the meeting ... to be alert for signs of confusion ... to answer all of their questions - asked and unasked ... to follow up after the meeting to encourage a return visit ... AND to take whatever steps are appropriate in your organization to encourage the person to apply for membership!

Many of you have yet to sponsor your first member into Civitan. Civitan International has just introduced a new program that will recognize any member, no matter how long you have been a member, with a very special lapel pin when you recruit that “first member”. Why not be the first in your club to receive this special award?

And in addition to this, if you recruit four members, you will also receive the new MST lapel pin from Civitan International. So, let's get out there and “TALK “ Civitan. I know that you can do it!!

Charlie “Dr. Growth” Smith  
Growth and Retention Chair

**HOW EXCITING CAN IT GET!!!  
GROWTH**

by whit mallory

**WOW!!** Beginning on September 31, 2003 we have chartered three new CIVITAN Clubs with a total of 228 charter members; a fourth to charter on April 22,2004, with 30+ charter members; and as I write this article, we have another new club in progress with half enough members to charter. Also, existing clubs have recruited 48 new Civitans during this time period. **WOW!!**

**CAN YOU BELIEVE THAT WE ARE NOW LOOKING FOR A NEW SITE TO START NOTHER NEW CLUB, YES! We need for another CLUB BUILDING TEAM AND SPONSORING CLUB to step forward and accept this opportunity. LET'S KEEP THE EXCITEMENT GOING.**

Civitan International has a new free video available that will assist your members in becoming comfortable when working to recruit new members. Call the Supply House at International and order your copy; it will make an excellent program for one of your meetings. In addition to the video, we can provide a training team from the District to conduct a workshop for your members on recruiting members and/or club building. We also need individuals to make up Club Development teams that can help new club leaders develop the club to become an exciting and successful Civitan Club.

During the first five months of our year, eighteen clubs have recruited at least one new member. These clubs are taking advantage of the Foundation's offer to provide a \$500 grant, for each new member recruited, to your favorite charity that serves the needs of citizens with either physical or developmental handicaps. This is a great opportunity for you to provide additional funding to these organizations, and you should quickly take advantage of the Foundation's offer.

**Convention Fellows Presentations**

Dave Shirk

All clubs and Civitans are reminded that if you want to have a FELLOW presented at the August convention, the deadline for all funds amd materials to be received by David Shirk is Tuesday July 27th. **NO EXCEPTIONS!**

Please consider honoring someone special to you or your club so that we may continue to grant scholarships for our needy students. With declining interest rates, we need more principal just to maintain the funds we are giving. Your generosity this year allowed us to do more than we ever have before, but we still have many needy students we who need folks like us.

**THANK YOU  
CHESAPEAKE CIVITANS!**

Tammy Ponder, Club Builder

Spring is springing and clubs are growing all over the district! Welcome to the newest clubs in our district: Hopewell Civitan and CFS Proud Hearts Civitan and soon to charter Winchester Civitan and the Greater Warrenton Civitan Clubs! Many thanks to Whit Mallory and Louis Stevens for helping with some very COLD calling in November and December. Laura Kempf, Gene Kinder and Patty Kinder have

been instrumental in the development of the Winchester club and hats off to Ann Krome and Pat Koepsel for their tremendous effort with the CFS Proud Hearts club. Thanks to the entire Fairfax club for their support of CFS Proud Hearts and the newly forming Greater Warrenton club.

Existing clubs are working on growth as well. Many thanks to Bill Jackson for his help in the Rockville/Gaithersburg area. The Rockville Club worked hard on recruiting in the area of the meeting. This has created a database of contacts that we will continue to follow up on and invite to the next seek night, which is already in the planning. **KEEP ASKING** if guests do not show up the first time they are invited.

Clubs are encouraged to continue to invite friends, family and co-workers to regular meetings. Seek nights and special occasions are not the only times we should consider bringing others to our meetings. Every meeting and project is an opportunity to invite someone to discover Civitan. Most people are unaware they are Civitan until we tell them! And usually we must tell them several times!

Recycle your Civitan magazine by bringing to district meetings! This is a great tool to use while recruiting. Also, you can leave your last copy in the doctor's office with your club information on it. Make sure there is a contact number on the cover.

This Club Builder is grateful to have been very busy this winter! If you are interested in finding more hands to work on your club projects or fundraisers or you are interested in building a brand new club in our district, I am available to help where ever needed. If I haven't worked with you yet, I look forward to adding your club to my schedule.

Contact me at [clubbuilder10@aol.com](mailto:clubbuilder10@aol.com) or @ 240-217-1190 anytime.

**ROD BOWER**

A memorial service for Rod Bower will be held **May 23rd, 2004 at the George Meany Center for Labor studies, 10000 New Hampshire Avenue, Silver Spring, MD 20903. Time of the service not set at press time.**

*"Good judgment comes from bad experience, and a lot of that comes from bad judgment."*

*"If you lend someone \$20 and never see that person again, it was probably worth it."*

**G.I. TINKER MOUNTAIN  
CIVITAN CLUB  
FOR HANDICAPPED PEOPLE**

**Serving Our Community  
Since 1948  
CIVITAN CLUB OF ROANOKE**

## SCHOLARSHIP AWARDS FOR 2004-05 from the Dalfonzo, Fellows and John Cain Scholarship Funds

**Dave Shirk, Scholarship Committee Chairman**

Letters have been mailed to all recipients and non-recipients of Fellows/Dalfonzo/John Cain scholarships for the 2004-05 school year. Recipients have been instructed, and PLEASE REMIND them as your nominees, to inform me at least **four weeks** prior to their payment deadlines where to mail the checks and their social security number for accurate credit to their campus account.

Below you will find a summary of the winners for the coming year. One half is to be paid to their respective campuses by August 15, 2004, and the remainder by December 15, 2004. No funds can be directly paid to the recipients.

<u>NAME</u>	<u>CLUB</u>	<u>AMOUNT</u>	<u>SOURCE</u>
Baird, Karen	Martinsburg	\$1000.00	Dalfonzo
Bilalagic, Faruk	Richmond	\$1000.00	Fellows
Blanco, Roger	Arlington	\$1000.00	Fellows
*Crytes, Jessica	Martinsburg	\$1000.00	John Cain
DeKine, Brittany	Tysons	\$1000.00	Fellows
Ford, Courtney	Norfolk	\$1000.00	Dalfonzo
Gupta, Tina	Fairfax	\$1000.00	Fellows
*Heinen, Jennifer	Martinsburg	\$1000.00	Fellows
Huynh, Hieu Trong	Tysons	\$1000.00	Fellows
Ronin, Stephanie	Trenton	\$1000.00	Fellows
Thongthai, Nyssa	Norfolk	\$1000.00	Fellows
Weonyoung, Joy Lee	Rappahannock	\$1000.00	Fellows

\* Denotes a Junior Civitan

Thanks to all who helped to nominate the competitors. For the first time this year we awarded \$12,000 in scholarships as well as a John Cain Scholarship. Please keep contributing to the funds so that we may continue to make these awards. There are many potential Fellows and many deserving students for whom we can make a difference. All clubs should participate, and I would happily work with clubs in getting started. Remember, follow ALL scholarship guidelines and you will likely have winning candidates.

### *The Frederick Civitan Club*

invites you to

**The Chesapeake District Civitan Annual Convention  
and**

**Foundation Meeting for Mentally  
and Physically Handicapped Children**

**August 27-29, 2004**

**Marriott Washington Dulles Airport Hotel  
45020 Aviation Drive  
Dulles, VA 20166**

**Phone: 800.228.9290 or 703.471.9500**

**Deadline for Reservations: August 5th, 2004  
See Pages 13 and 14 for information.**



## CHAPLAIN'S MESSAGE

Ann Krome

### FAMILY

I ran into a stranger as he passed by,  
"Oh excuse me please" was my reply.  
He said, "Please excuse me too;  
I wasn't watching for you."

We were very polite, this stranger and I.  
We went on our way and we said good-bye.  
But at home a different story is told,  
How we treat our loved ones, young and old.

Later that day, cooking the evening meal,  
My son stood beside me very still.  
When I turned, I nearly knocked him down.  
"Move out of the way," I said with a frown.

He walked away, his little heart broken.  
I didn't realize how harshly I'd spoken.

While I lay awake in bed,  
God's still small voice came to me and said,  
"While dealing with a stranger, common courtesy you use,  
but the children you love, you seem to abuse.

Go and look on the kitchen floor,  
You'll find some flowers there by the door.

Those are the flowers he brought for you.  
He picked them himself: pink, yellow and blue.  
He stood very quietly not to spoil the surprise,  
you never saw the tears that filled his little eyes."

By this time, I felt very small,  
And now my tears began to fall.  
I quietly went and knelt by his bed;  
"Wake up, little one, wake up," I said.

"Are these the flowers you picked for me?"  
He smiled, "I found 'em, out by the tree.  
I picked 'em because they're pretty like you,  
I knew you'd like 'em, especially the blue."

I said, "Son, I'm very sorry for the way I acted today;  
I shouldn't have yelled at you that way."  
He said, "Oh, Mom, that's okay.  
I love you anyway."

I said, "Son, I love you too,  
and I do like the flowers, especially the blue.

### FAMILY

Are you aware that if we died tomorrow, the company that we are working for could easily replace us in a matter of days. But the family we left behind will feel the loss for the rest of their lives.

And come to think of it, we pour ourselves more into work than into our own family, an unwise investment indeed, don't you think? So what is behind the story?

Do you know what the word FAMILY means?

FAMILY means: (F)ATHER (A)ND (M)OTHER (I) (L)OVE (Y)OU

## OUR FOUNDATION NEEDS HELP

At the present time our Foundation is barely receiving sufficient PUBLIC SUPPORT contributions (contributions from the Clubs are classified as public support contributions) to maintain our "PUBLIC SUPPORT STATUS." If we fail to meet the PUBLIC SUPPORT level in contributions, we would then be classified as a "PRIVATE FOUNDATION" and would then be required to pay Federal Income Taxes on our Investment Income each year. The entire requirement of maintain-

ing our PUBLIC SUPPORT status with the Internal Revenue Service is rather complex and confusing. The point is that we need to receive as much PUBLIC SUPPORT contributions as possible and every Chesapeake Civitan Club could help us by passing all contributions that benefit the mentally retarded and handicapped through the Foundation.

If your Club votes to give money to Alzheimers' Research, your local ARC, Special Olympics, CIRC, Group Homes for the handicapped, etc., etc., etc., our Foundation could benefit greatly by your Club depositing those funds into the Foundation's RESTRICTED ACCOUNT. The Foundation, in turn, writes the check for you to present to the designated charity. Help our Foundation remain a PUBLIC FOUNDATION.

By: Bill Wengert (major contribution from Whit Malory)

## NEW CIVITAN CLUBS ANNOUNCED

### AREA 2

#### *Hopewell-Prince George, VA Club #3669*

Meets: 2nd Tuesday @ 7:30 PM  
New Jerusalem Fellowship Church  
4th Monday @ 7:00 PM Rosa's Pizzeria  
Hopewell, VA

President, Donald L. Wilson II  
Colonial Heights, VA  
804.530.7723  
wilsoncd@erols.com

### AREA 3

#### *CFS Proud Hearts, VA Club #3670*

Meets: 1st Wednesday @ 2:00 PM  
CFS, 6860 Commercial Drive  
Springfield, VA 22151

President, Jacque Scholl  
CFS, 6860 Commercial Drive  
Springfield, VA 22151  
H (703) 430.7265  
B (703) 354.0900  
Jscholl@centrakfairfaxserv.org

### AREA 4

#### *Winchester, VA Club #3673*

Meets 2nd & 4th Thursdays @ 6:00 PM  
Perkins Family Restaurant & Bakery  
I-81, Exit 313B  
711 Millwood Avenue, Winchester, VA

President, Anna Elwood  
121-3 Faye Street  
Winchester, VA 22602  
H (540) 664.4810  
annaelwoodcivitan@yahoo.com

## Civitan's Children

Bill Wengert

### *I Asked God*

"I asked God to take away my habit.  
God said, No.

It is not for me to take away, but for you to give it up.

I asked God to make my handicapped child whole.  
God said, No.

His spirit is whole, his body is only temporary

I asked God to grant me patience.  
God said, No.

Patience is a byproduct of tribulations;  
it isn't granted, it is learned.

I asked God to give me happiness.  
God said, No.

I give you blessings; Happiness is up to you.

I asked God to spare me pain.  
God said, No.

Suffering draws you apart from worldly cares  
and brings you closer to me.

I asked God to make my spirit grow.  
God said, No.

You must grow on your own! ,  
but I will prune you to make you fruitful.

I asked God for all things that I might enjoy life.  
God said, No.

I will give you life, so that you may enjoy all things.

I asked God to help me LOVE others, as much as He loves  
me.

God said...Ahhhh, finally you have the idea."

(Unknown Internet Contributor)

It must be part of that idea.... He gave us CIVITAN to help  
CIVITAN's Children.

### From CFS Proud Hearts

Paul Wexler

We have a new Civitan Club in Area 3. The CFS Proud Hearts Civitan Club, a "special needs" club, was sponsored by the Fairfax Civitan Club. We chartered in February with 91 members!

The Proud Hearts meet on the first Wednesday of each month, 2:00 PM, at Central Fairfax Services,

Inc., 6860 Commercial Drive, Springfield, VA. We invite Civitans from other clubs to join us for a meeting.

For further information, please contact Jacque Scholl, President at jscholl@centralfairfaxserv.org; or a member of our Development Team: Ann Krome at aniekrome@aol.com; Ed Senft at esenft@adelphia.net; or Paul Wexler at pwexler@centralfairfaxserv.org.

We welcome new members!



## Place A Sure Bet!!

**Vote for Chesapeake  
District's Own Chip Hill  
For International  
President-Elect in Reno**

**Come to Reno, Nevada! Vote for Chip at the  
2003-2004 Civitan International Convention.**

## PILOT ADS

For the new members and clubs in the district, the Pilot is a publication of the district. All clubs are encouraged to purchase an ad to support the Pilot. The cost of publishing and postage for the newsletter has become extravagant. Clubs, members, individuals and businesses can purchase an ad. The cost of an ad is broken into three categories.

- ? A 1" ad is \$40.00 per year, four issues.
- ? A 2" ad is \$65.00 per year, four issues.
- ? A 3" ad is \$85.00 per year, four issues.

Clubs/members wishing to purchase an ad please contact Bill Bird, Editor at **301-262-8053** or email: **gopherbird@aol.com** for information.

**From Your Governor  
and**

**Immediate Past Governor**

Fon and Charles Smith

102 Boxgrove Way

Frederick, MD 21702-5153

301-695-0440

Charlieandfonmith@earthlink.net

smithc@tatrc.org



**With Your Help—Together We Can**



**Excerpts from a report presented to the  
Board of Directors at the March 2004  
Chesapeake District Meeting by Pat Robson,  
Chairman of the 2004 Leaders in Freedom Conference.**

Bill Bird, editor

**Basic Information:**

Dates: November 18-21, 2004  
 Site: Camp Easter Seal, Milford, VA  
 Club Cost: \$300 per student (transportation, meals, lodging, & programs)  
 Deadlines: Sep. 17<sup>th</sup>... commitments to Judy Amato, Registration Coordinator  
 Nov. 5<sup>th</sup>... all applications and money to Judy Amato.  
 Eligibility: Grades 10-12 (no 9<sup>th</sup> graders this year... or evermore).  
 Policy: A commitment made is a sponsorship paid.

**Projected District Cost vs. Revenue:**

This project intends to be revenue neutral... \$16,000± in and out. We will have to honor a 50-person guarantee in 2004 (compared to 40-person in 2003), but our total of 57 persons in 2003 suggests that the guarantee will not be a burden. 60 is the number of attendees we can accommodate comfortably; 65 maximum at the most. All speakers have agreed to return at their 2003 fee levels and transportation costs are estimated to be about the same as 2003.

**Speakers & Presenters:**

With one exception, our lineup for 2004 will be exactly the same as 2003. All but one speaker/presenter has been engaged. All speakers will return at the same fee level as 2003. Ann Krome and Pat Robson will assume non-paid presenter roles.

**No more 9<sup>th</sup> graders:**

Self-explanatory! Any high school student, 10th through 12th grade, may apply to participate in the conference.

We have this conference pretty much the way we want it, but we're always open to new ideas and suggestions. No one has a corner on good ideas.

**The editor is adding the following guideline from the 2003 Conference for the benefit of the new civitans and clubs in the district.**

"You do not have to sponsor a student from your area. There are many students wishing to attend that do not have sponsors. Any pledge will help to defray their expenses and allow our youth to attend one of the most inspiring and worthwhile events they may ever have the opportunity to experience."

**NEW JUNIOR CIVITAN CLUB  
TO CHARTER**

The Cox High School Junior Civitan Club in Virginia Beach, VA will have it's charter ceremony in the high school library at 6:30PM on Thursday, April 20th. This is the first Junior Civitan Club to exist in Area One in many years. Congratulations go to the Norfolk Civitan Club for chartering this group, the nucleus of which comes from students who are relatives of Norfolk Club members and who were sent as representatives to the Youth seminar last year. The Faculty Advisor of the club, Ms. Sandy Adams, will become a member of the Norfolk Civitan Club. If you would like to attend the ceremony, please notify David Shirk at 757.622.6170.

**NASCAR RAFFLE WINNER**

The winner of the raffle tickets to the NASCAR Pontiac 400 Race Weekend in Richmond, VA on May 14th and 15th was **Paul Spangler** from Wolfsboro, MD. The winning ticket was sold by Bill Snyder of the Frederick Civitan Club.

The winning ticket was drawn by Robin Hoffman, a client at the Rappahannock Area Activities Center in Rappahannock, VA.

John Cain  
Rappahannock Civitan Club

← "I was thinking about how people seem to read the Bible a whole lot more as they get older, then it dawned on me . . . they were cramming for their finals!" →

### FROM YOUR INTERNATIONAL PRESIDENT

Dear Chesapeake Civitan Friends,

Congratulations to Gov. Fon, your leaders and Growth Teams for doing such an outstanding job. Your District is No. 1 in Growth with a **plus 271 as of the April 1st, Focus Report. Wow!** What an accomplishment. You have 271 more Civitans to help you do the work of Civitan in your communities.

This is due partly to your chartering three new clubs in three consecutive months. The Hopewell-Prince George VA Club on January 17th (117 member club the largest ever to charter in International) and the CFS Proud Hearts Club (91 member club) on February 27th, and the Winchester club (March 22<sup>nd</sup>) that chartered with 32 members. Fantastic! Congratulations to these club builders. What a great job. Thank you!

And a special thank you to all of you that continue to bring new members into your own clubs. This means that you are excited about Civitan. You are leading by example, you are telling the Civitan story, you are asking people to join. You have a vision for the Chesapeake District and I know this will be an banner year for your district.

As your president, I am so proud of your District. Thank you for the outstanding job that you are doing for Civitan. I thoroughly enjoyed being with you at your district meeting in Annapolis. It was a great meeting. **Go North! Go South! Let's Talk Civitan!**

Bobbie Walden  
President, Civitan International

### ROANOKE IN ACTION

For the 53rd consecutive year the Roanoke Civitan Club honored the school that best exemplified good sportsmanship in Boy's Football in Roanoke Valley. The Western Virginia Football Officials Association, based on the rating card that each official fills out after each game, chose Glevar High School in 2003.



At a luncheon awards ceremony a trophy is given to the school in honor of the team, and a senior is chosen by his peers to receive a \$500 scholarship from the Civitan Club of Roanoke to be sent directly to the college of his choice. The person who wins the scholarship does not know who won until the day of the luncheon.

### ROANOKE CIVI-BEARS

Roanoke Civitans distribute Civi-bears to all police agencies in the area, the City of Roanoke, County of Roanoke, the City of Salem and the City of Vinton.

Each policeman carries a Civi-bear in his or her car. These bears are given to children whose parents or guardians are arrested, or are in an automobile accident, a fire or other tragedy and the children are visibly upset. The police officers are instructed how to give a Civi-bear to a child. It is up to the discretion of the police officer when to give a bear to



a child in need.

Civi-bears are also distributed to persons in nursing homes who have little or no visitors and need attention. The club dresses a Civitan member as a bear to present a bear to someone in a nursing home.

### NAAR WALK SPONSOR

From Governor Fon

The Chesapeake District has been given the opportunity to be a "friends" sponsor for The Walk for NAAR- the National Alliance for Autism Research in the National Capital to be held on Saturday, May 8<sup>th</sup> at the Montgomery County Fairground in Gaithersburg, Maryland.

Civitan International, the only service organization serving as a sponsor is featured on all their literature, pledge forms, tee-shirts, and all clubs are invited to display their banners and have an information table – as well as walk. The "friends" sponsorship is \$1500. I would like for as many clubs as possible to support this walk through donations to defray this cost.

Donations to support the NAAR Walk should be sent to the Frederick Civitan Club c/o Ed Pyles, Treasurer. Contact Fon Smith for pledge forms. Fon would like to have several clubs attend to give out information and represent Civitan.

### TIDBITS

**How about this!** The **Peninsula Club** changed their meeting place to a **bowling alley!!!** In doing so they picked up eleven (11) new members!!

**Martinsburg will hold their first ever Golf Tournament** on May 22nd at Stonebridge Golf Club!!!

## Generally Speaking

A semi-occasional publication of Eugene H. Kinder  
General of the North  
Number 3

The South, indeed all of Civitan, lost a real trooper when **Robert S. "Bob" Maitland** of Colonial Heights, Virginia, passed away on December 30, 2003.

Bob made so many contributions to Civitan over the years that it would be impossible for this writer to enumerate them all. But, there are a few things, which come to mind to illustrate that Bob, reached many goals achieved by few others.

Bob first joined Civitan in 1970 and in April he would have celebrate his 34th year in the organization. That alone is a feat seldom achieved. He was a past governor of the Chesapeake District. Only a small percentage of Civitans have been elected governor of any district. He was building his third Civitan club. Civitan members who have built one club are a real minority and it is extremely rare indeed for a person to have built three or more. With this new club Bob would have reached the 150 members sponsored plateau. How many others can you name that have sponsored even a hundred new members?

Bob was the consummate salesman. Civitan International recently honored him for selling over two million pounds of fruitcake. That is a feat that simply defies all attempts to describe it. His record with candy boxes is on the same level. I am not even sure if there is a record of all the candy boxes he has placed and served. The money he collected often exceeded a thousand dollars per month. That is all individual effort.

Over the last few days, several newer members of my own club have tried to recall exactly who Bob was from all the Civitans they have met at district functions and they have asked me to describe him. I always start with, "He was a big man." His accomplishments listed above would be enough for that description to be accurate. But his stature also makes it true. But, his size and bull in a china shop demeanor belied the real Bob. No matter what else was happening, Bob was always convinced that he was working for the good of Civitan.

There are few, if any, Civitans who have been involved at the district level who have not said, or at least thought of saying, "Now, Bob, just take it easy." He always had a grand plan in the making or stories of what he had just accomplished or even tales of his latest feud with a staff member at Civitan International.

Yes, he was also a big man because his personality filled a room. He was central to most discussions at the district level. Never a man to be ignored, he held and shared a strong opinion on virtually everything. But he had the ability to disagree strongly with a person without making that person an enemy in his mind. He caused many of us to rethink and reconsider and develop better plans. To this writer that was his biggest contribution to the organization.

While he did reach many milestones in Civitan, it is his presence that will be missed most.

## REGION 4 DIRECTOR'S REPORT

Patty Kinder

Over the last 6-9 months, the look of Civitan geographically in the United States has changed. As of October 1, 2003, there were 32 Civitan districts in the U.S. 14 of these districts have merged and when we start the new Civitan year October 1, 2004, there will be 24 Civitan districts in the U.S. These new districts are:

- .....Florida Civitan District (combined Sunshine, Tropical and Summit districts)
- .....Magnolia Civitan District (combined Mississippi-Magnolia and Louisiana districts)
- .....North Central Civitan District (combined Michigan, Min-owa, and Midwest districts)
- .....Georgia Civitan District (combined Georgia North and Georgia South districts)
- .....Great Southwest District (combined Great Southwest and Mountain Plains districts)
- .....Heart of the West District (combined Arizona-Southern Nevada and Intermountain districts).

Five other districts are looking at merging but not until the 2005 Civitan year.

The districts themselves did these district transitions and the work they accomplished was excellent. It is not easy to rebuild a single district, but these transition teams made up of Civitan members from the districts put together two or more districts with different personalities, budgets, foundations, constitutions. They built new districts in a short period of time and are to be commended for a truly great job.

In response to the district work, the International Board, was also reduced in size. The Board was reduced from 8 U.S. regions to 6. The new Region 4 will include Chesapeake, New England, West Virginia, Ohio and Kentucky, just slightly larger than we are now. The realignment of regions fairly represents Civitan constituency based on membership totals and the newly organized districts.

Last year, Civitan International said they planned to have an assessment done of the organization by an outside consulting group. The preliminary work has started and the first presentation was provided to the Board at their meeting in March. There will be more on this at the convention, but this is only the very early stage and more is to be done. Some of you may be contacted with questions. We are looking on ways to improve and how to set priorities now to make those necessary improvements.

Growth has been great in Region 4. West Virginia is chartering its first club in over 12 years today (March 26). A Canadian member plans to charter a club in New York which is in the New England district, and the Chesapeake District has been fantastic! I thank all of you for the great work you have done this year.

## 'Secret' U.S. bakery gives Afghan troops a taste for fruitcake

NEW YORK TIMES NEWS SERVICE  
March 6, 2004

SPARTANBURG, S.C. – Claxton fruitcakes have made Lt. Col. Glenn Bramhall of Spartanburg a popular American in Afghanistan.

Bramhall commands 300 troops from all branches of the military who are there to train and mentor the 3rd brigade of the Afghan national army. The Americans train the Afghans to use tanks and armored fighting vehicles.

Bramhall left for Afghanistan before the height of fruitcake season in the South. So his mother-in-law mailed two Claxton fruitcakes to her son-in-law's compound outside Kabul.

The U.S. commander shared his "Southern delicacy" during teatime with an Afghan general, who devoured it and demanded to know which "secret" bakery in Kabul baked the cakes, because his people had never had such a delicacy.

Bramhall gave him his second cake and promised more. He called home and asked his wife to please send more fruitcakes.

It was January. Christmas was long gone. But his wife, Faith, went from grocery store to grocery store in search of more. "There were no more fruitcakes in this town," she said. Then a Bi-Lo grocery store manager told her to check with the Civitans, who traditionally stock stores with Claxton fruitcakes to raise money for the service club.

Bramhall's wife called Sandy Sanders, a longtime Civitan, and asked for 10 pounds. Then Sanders called to say he had been to the warehouse and could send at least 24. "Later, he called and said, 'What about 48 pounds?'" He called again and upped it to 98.

In the end, Sanders and the Civitans mailed 144 pounds of fruitcake – or six cases – to Bramhall in Afghanistan. "The delivery caused riots, fights," because everyone wanted some, Bramhall said.

Bramhall has since e-mailed Claxton to let the company know that its fruitcakes have been part of the peace-keeping effort in Afghanistan. Dale Parker, the vice president of Claxton Bakery in Claxton, Ga., said he got the e-mail and was surprised and pleased to see the fruitcakes were contributing to the effort. "I bet he'd be a good fruitcake salesman. Maybe he could be our Afghanistan representative," Parker joked. "We have a history of supporting our armed forces," Parker said. On Dec. 15, his company sent 100 pounds to National Guard units in Iraq.

As for Sanders, the Civitan who was behind "Operation Send More Fruitcake," he received a U.S. flag that had flown over Bramhall's compound near Kabul and a certificate thanking him for the fruitcake delivery.

The Civitans have been selling fruitcakes since the 1950s, but Sanders said it is getting harder these days to move the entire stock.

"People have become so weight-conscious here that they really don't eat cake like they used to. It takes a lot more effort to sell them. To hear that the Afghans were fighting over them was wonderful." See URL at: [http://www.signonsandiego.com/uniontrib/20040306/news\\_1n6fruitcake.html](http://www.signonsandiego.com/uniontrib/20040306/news_1n6fruitcake.html)

### Websites of Interest

- ? Civitan Acres for the Disabled—Home Page  
<http://www.civitanacres.org/Page1.html>
- ? Advice for Volunteers  
<http://www.serviceleader.org/advice/index.html>
- ? Welcome To Volunteer Match  
<http://www.volunteermatch.org/index.jsp>

### GLEN BURNIE GOLDEN JUBILEE

The Glen Burnie Club would like to invite all of our fellow Civitans to help us celebrate our Golden Jubilee on Sunday, May 2nd from 1:00-4:00 PM at the La Fontainebleau in Glen Burnie.

Cost of the meal will be \$25 per person and there will be a cash bar.

On this, our 50th Anniversary, we are proud of the service we have given to our community and developmentally disabled. Please join us to celebrate this major milestone.

For More information please contact Myra Lagana at 410-647-8165 or at [ralagana@cablespeed.com](mailto:ralagana@cablespeed.com).

### FROM THE EDITOR

**This issue of the Pilot is expanded to 16 pages from 12.** The meeting information is now on two pages back-to-back, pages 13 and 14.

In order to maintain this growth I must have more information each issue to fill the newsletter. Clubs/members, please submit information anytime to:

William S. Bird  
14804 Tongue Avenue  
Bowie MD 20715  
301.262.8053 (call first to FAX)  
[gopherbird@aol.com](mailto:gopherbird@aol.com)

**The newsletter will be online at <http://chesapeake-district.org/> in Acrobat .pdf format.** Click on the link to the newsletter. To read the newsletter you must have Adobe Acrobat Reader. If you do not have Acrobat Reader, you can install it from the Adobe website at <http://www.adobe.com/products/acrobat/readermain.html>.

Since the January issue, the Pilot has grown from 860+ copies to 1200+. On page 6 there is info about taking out an ad in the Pilot. If you have not done so, please do. Ads help offset publishing costs which have increased one third.

For new members info, I can accept pictures but I can only publish in black and white or grayscale. Color pictures I must convert. I have the capability to scan.

Please submit your articles to me on time!!

**Bill**

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**Bill Bird, Editor**  
**gopherbird@aol.com**



Bill Jackson, Immediate Past  
Foundation President 2002-03,  
extends best wishes to the  
Chesapeake District for the coming  
year 2003-04 under  
Fon Smith, Governor.

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**Event Name: Civitan International Chesapeake District Annual Convention  
Meeting Dates: August 27, 28, 29, 2004**

**Your Name:** \_\_\_\_\_  
**Address:** \_\_\_\_\_  
**City, State, Zip:** \_\_\_\_\_  
**Telephone: Day** ( ) \_\_\_\_\_ - \_\_\_\_\_ **Evening** ( ) \_\_\_\_\_ - \_\_\_\_\_  
**Date of Arrival:** \_\_\_\_\_ **Departure:** \_\_\_\_\_

**Please Reserve** ( ) **Double Room(s)** @ \$69.00/night for dates Aug. \_\_\_\_\_ 2004  
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( ) **Smoking** ( ) **Non-Smoking** ( ) **Yes I Need Handicap Access**  
**CREDIT CARD:** ( ) American Express ( ) Visa ( ) MasterCard ( ) Discover  
( ) Carte Blanche ( ) Diners Club

**\*\*\*REGISTER ONLINE FOR HOTEL**  
<http://www.chesapeakedistrict.org/hotel.htm>

*\*\*\*Ask for the Civitan International Chesapeake District Annual Convention  
(group code "CIDCIDA") special rate when making your reservations.  
Hotel information on the reverse side. Page 14.*



**REGISTRATION FORM  
CHEASAPEAKE DISTRICT CIVITAN ANNUAL CONVENTION  
August 27, 28, 29, 2004**

**At the Marriott Washington Dulles Airport Hotel**

**Club Name:** \_\_\_\_\_  
**Member Name:** \_\_\_\_\_  
**Name (2):** \_\_\_\_\_ **Member Yes / No**  
**Name (3):** \_\_\_\_\_ **Member Yes / No**  
**Home Address:** \_\_\_\_\_  
**City/State/Zip** \_\_\_\_\_  
**Telephone: (Day)** ( ) \_\_\_\_\_ - \_\_\_\_\_ **(Night)** ( ) \_\_\_\_\_ - \_\_\_\_\_  
**Special Needs** \_\_\_\_\_

**Are you a first time attendee to a Chesapeake District meeting? ( ) YES ( ) NO**

Registration information on the reverse side. Page 14.

**HOTEL REGISTRATION FOR THE AUGUST 2004 DISTRICT CONVENTION**

**Mail to:** Marriott Washington Dulles Airport Hotel  
**Attention: Reservations**  
 45020 Aviation Drive  
 Dulles, VA 20166 or  
 Register by Phone: 1-800-228-6290 or local 703-471-9500

*\*\*\*Ask for the Civitan International Chesapeake District Annual Convention (group code "CIDCIDA") special rate when making your reservations.*

1. Reservations should be received **NO** later than August 5, 2004. After this date, any unclaimed rooms reserved for this meeting will be opened for sale to regular visitors. Reservations received after this date will be accepted on a space available basis at the negotiated rate if available.
2. All rooms are **DOUBLE** or **KING**.
3. All reservations must be accompanied by a first night room deposit, or guaranteed with a major credit card.
4. Notice of cancellations must be received **NO LATER THAN 6:00 PM** the date of arrival in order to avoid a charge of 1 night's stay (room + tax).
5. Check-in time is 3:00 PM. Check-out time is 12:00 Noon.

**\*\*\*REGISTER ONLINE**

<http://www.chesapeakedistrict.org/hotel.htm>

**Questions, contact: Marriott Washington Dulles Airport Hotel listed above.**

Cut on line below and mail to hotel. Fill out reverse side of this form.

Cut on line above and mail to host club with check. Complete by filling out reverse side .

**CONVENTION REGISTRATION**

**Early Registration Deadline/Cost: August 5, 2004 / \$75.00**  
**After: August 5, 2004 / \$85.00**

<b><u>Number</u></b> <b><u>Attending</u></b>	<b>Cost</b>	<b>After</b> <b>August 5th</b>	<b><u>Total</u></b>
_____ <b>Full Registration:</b>	<b>\$75.00</b>	<b>\$85.00</b>	<b>\$ _____</b>
_____ <b>Luncheon:</b>	<b>\$27.00</b>	<b>32.00</b>	<b>\$ _____</b>
_____ <b>Banquet:</b>	<b>\$35.00</b>	<b>38.00</b>	<b>\$ _____</b>
_____ <b>Breakfast:</b>	<b>\$13.00</b>	<b>15.00</b>	<b>\$ _____</b>
		<b>Total</b>	<b>\$ _____</b>

**Make checks payable to: The Civitan Club of Frederick**

**Mail form and checks to: Don Kuehl**  
**7938 Yellow Springs Road**  
**Frederick, MD 21702**

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